



**Jania Bailey, CFE**  
**President**  
**FranNet Franchising, LLC**

Jania Bailey, CFE, has more than 30 years experience in the banking and franchise industries. Bailey joined FranNet in 2006 as the president and COO during a change of ownership. One of her first actions was to convert the company to a franchise model achieving 88 percent of the offices converted to franchises within 18 months. Since joining FranNet, Bailey has established national relationships with the Small Business Administration (SBA), SCORE, America's Small Business Development Center Network, ExecuNet and numerous other national outplacement firms. The SBA relationship resulted in the company's "Franchising Basics" video being included as a training program to the SBA website. Under Bailey's leadership, FranNet was named to *The Best of the Inc. 5000* list two years in a row.

Bailey has been involved in IFA for many years as a member of the IFA Membership Committee, Supplier Advisory Board, Franchise Congress and the Women's Franchise Committee. She has been honored as a Woman of Achievement by the St. Matthews Business and Professional Women's Organization in 1998, Louisville Business First "Forty under Forty" Outstanding Business Leaders in 1977 and with the Bell Award for "Outstanding Volunteerism in the Workplace" in 1995.